

Commercial Parts & Sublet Mark-up Rates

Dealerships	Mark-up Not to Exceed (% over cost)
Parts – OEM Dealer Parts (own Manufactured brand)	10%
Parts – OEM Dealer Parts (off-brand Manufactured brand)	20%
Non-Captive Parts	20%
Used Parts	25%
Sublet	25%
Independent	Mark-up Not to Exceed (% over cost)
Parts - Supplying a dealership (captive parts)	20%
Non-Captive Parts	20%
Used Parts	25%
Dealership provided Non-Captive or Used Part (Incl. dealership mark-up)	must not exceed the price of the part if supplied as a dealership captive part
Sublet	25%
Note:	A captive part is defined as a dealer supplied OEM (Original Equipment Manufacturer) part. A non-captive part is defined as a part provided by all other industry sources that supply used or aftermarket (jobber) parts.

* Please refer to ICBC Claims Procedures for more information