

Commercial Parts & Sublet Mark-up Rates

Dealerships	Mark-up Not to Exceed (% over cost)
Parts - Repairing make other than their own	10%
Non-Captive Parts	20%
Used Parts	25%
Sublet	25%

Independent	Mark-up Not to Exceed (% over cost)
Parts - Supplying a dealership (captive parts)	20%
Non-Captive Parts	20%
Used Parts	25%
Dealership provided Non-Captive or Used Part (Incl. dealership mark-up)	must not exceed the price of the part if supplied as a dealership captive part
Sublet	25%

Note:	A captive part is defined as a dealer supplied OEM (Original Equipment Manufacturer) part. A non-captive part is defined as a part provided by all other industry sources that supply used or aftermarket (jobber) parts.
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* Please refer to ICBC Claims Procedures for more information