

March 28, 2025

Dear Collision Repair Partners,

As you're aware, in 2022 we committed to reviewing paint and body material cost allowances annually. I'm pleased to let you know that effective March 31, 2025, we'll be increasing rates for paint and body materials, including Feather Prime and Block, for Collision Repair Program Participants (Participants).

The new rates are as follows:

Item	Current rate	New Rate (as of March 31)
Paint material	\$57.76	\$60.11
Body material	\$6.97	\$7.05

The new rates for Participants will apply to:

- vehicle repairs in progress with a car-in date of January 1, 2025, or after. Repair facilities
 will need to re-apply the estimate profile to receive the new rates for vehicle repairs in
 progress.
- new estimates written March 31, 2025, or after. For estimates written March 31, 2025, or after, selecting the applicable estimate profile will apply the new rates to the estimate.

Also starting March 31, 2025, the labour rate for the **Feather, Prime and Block** operation will be adjusted to reflect the material increase. The new Feather Prime and Block rate will be increased to \$103.10 (\$96.05 Feather Prime and Block labour rate + \$7.05 materials allowance=\$103.10). This modified labour rate only applies to the Feather, Prime and Block allowance.

In determining the new rates, we worked with paint suppliers to collect data on cost increases, used information provided by industry suppliers and calculated the actual year over year cost changes of the materials utilized. We'd like to thank Color Compass Corporation and Horizon Paint and Auto Body Supplies for their participation.

If you have any questions, we're here to help. Please contact your Account Services representative.

Sincerely,

Shane Loiselle

Manager, MD Programs Services