



June 26, 2025

Hello everyone,

Earlier this week, we announced a package of new and updated refinishing operations. I'm now pleased to let you know we've approved a new, multi-year rate package. This package includes a commitment to an annual 2% labour rate increase in each of the next three years, providing greater financial predictability for your business. By the end of this new rate framework (i.e. by June 30, 2028), collision labour rates will have increased by 26.8% since 2020.

We've also approved a series of new or higher rates and billable operations to help offset some costs for collision repair facilities. The addition of these new rates better reflect the realities of today's repair environment and adds to your overall compensation.

These increases are on top of the paint and body material and [ATS](#) increases shared earlier this year.

### New multi-year rate framework

The new collision repair program rates are as follows and apply to:

- all repairs in progress with a vehicle-in date of April 1, 2025, or later
- new estimates written July 1, 2025, or later.

We've also adjusted the Development Rates to align with the increase to collision repair rates. Previously, the Development Rate of \$78.86 applied to all labour operations. Each labour operation rate will be calculated based on 95% of the updated collision repair rates, as indicated in the rate chart below.



Description	Current rate	New Rate (as of July 1, 2025)
<b>Collision Repair Program Participant</b>		
Body, Paint	\$87.71	\$89.46
Frame	\$100.26	\$102.27
Mechanical	\$112.79	\$115.05
Aluminum	\$105.25	\$107.35
Feather, Prime and Block	\$96.05	\$97.80
<b>Development Rates</b>		
Body, Paint	\$78.86	\$84.99
Frame	\$78.86	\$97.16
Mechanical	\$78.86	\$109.30
Aluminum	\$94.63	\$101.99
Feather, Prime and Block	\$87.20	\$93.33

A multi-year rate schedule provides you with consistency and allows you to better plan for future years.

The increase is designed to help address rising cost pressures faced by industry, while delivering on our commitment to keeping keep rates affordable for British Columbians.

### **New and/or higher rates for other services performed**

In response to external cost pressures, we've also approved a set of new or higher rates and billable operations on existing activities.

### **Wheel Alignment**

After conducting market research and giving consideration to average retail values, we've updated our wheel alignment rates. Wheel alignment rates will be adjusted to \$105.84 for 2-wheel alignment/wheel alignment checks and \$147 for 4-wheel alignment. Starting July 1, new wheel alignment rates can be applied to all new estimates not already in progress or submitted for payment.

## ATS Hourly Compensation 2026 and 2027

In alignment with the three-year labour rate framework, we've also implemented annual increases to the ATS hourly rate. This is a more predictable approach to hourly ATS compensation over the next two years. Hourly rates will increase annually, with adjustments taking place in late spring. The rate increase are as follows:

<b>2025</b> *Effective as of March 31	\$11.05
<b>2026</b>	\$11.15
<b>2027</b>	\$11.25

The annual rate increases are associated with the [ATS increase and program changes announced in March](#).

## Exotic Vehicle Labour Rates

Lastly, we're working to implement a new Exotic vehicle labour rate. While the details aren't yet finalized, we wanted to share a preview of more items to come. We'll provide further communication as soon as information is available.

If you have any questions, our MD Account Services representatives are here to help. Please don't hesitate to reach out.

We hope these enhancements contribute positively to your business and support your continued success. Thank you for your support to provide our mutual customers with quality services.

Sincerely,

Shane Loiselle  
Manager, MD Programs Services